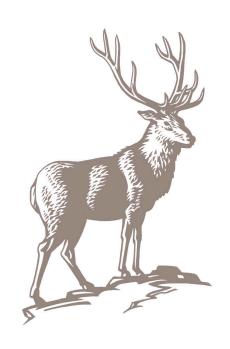
ELK COVE VINEYARDS



Distributor Retreat 2018



2018 Distributor Retreat

The Elk Cove Distributor Retreat pulls together wine professionals from 18 different wholesalers from the US and our international markets for a weekend of tastings, seminars and vineyard tours. The intent of the weekend is to provide small, group insight into Elk Cove and Oregon as a whole. This time offers a reciprocal opportunity for suppliers and distributors to connect one-on-one, and participants will return to their markets with enhanced knowledge and first-hand stories to help them sell Oregon wines.

Attendees will get to know the entire Elk Cove team as we taste both library and new wines with delicious, Oregon-centric meals. To round out the weekend, will enjoy a day visiting the beautiful Columbia River Gorge!

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ITINERARY OVERVIEW

You'll be busy from sun up to sun down, experiencing the best that Oregon has to offer, including our great outdoors!

Thursday, August 2nd

An Elk Cove staffer will meet you at the airport and transport you to your weekend accommodations, then immediately to our Elk Cove Welcome Reception. Following the Reception, we'll be joined by representatives from several other Oregon wineries whom we share with you. We will enjoy a history lesson on the Oregon Wine Industry and a tasting of various current release wines from Oregon. Dinner in the vineyard will be followed by an optional sunset walk through our La Bohème vineyard. A shuttle will take you back to your lodging to rest up for the busy weekend.

Friday, August 3rd

Vans depart this morning for the hour-long drive through the Willamette Valley to our Clay Court Vineyard in the Chehalem Mountains. After enjoying breakfast and the view at Clay Court, we will make our way to our newest vineyard, Goodrich, before heading back to the winery. Once at the winery, Adam will take you on a tour of the Estate Vineyards and wine making facility, followed by lunch and a pre-release tasting of our Pinot Noirs. You'll have a little time late afternoon for R&R before an evening tour of Mount Richmond and hanging down "on the farm" for a sumptuous Southern style BBQ and bonfire!

Saturday, August 4th

Vans will pick you up at your lodging for a journey to our sister property, Pike Road Wines, located in the charming town of Carlton. Once there, we will enjoy a tasting and breakfast alfresco on the back patio. Afterwards, we head back to Elk Cove where we will have a seminar, lunch, and a highly anticipated tasting of library Rieslings. After an afternoon siesta, our winemaker, Adam Campbell, will give us a tour of his family's home site overlooking the beautiful Five Mountain Vineyard. We'll finish up the day with a Salmon Bake dinner and swimming at the vineyard pool!

Sunday, August 5th

Load up all your gear, because we leave wine country today and caravan east through the majestic Columbia River Gorge! We start the day with brunch in Portland, then head to the mountains for a wild ride on the White Salmon River. After shooting the rapids, we'll head to a casual dinner at a local favorite in Portland where we will be able to unwind and swap stories from the weekend. Vans will take you to the airport hotel.

Monday, August 6th

Shuttles from the hotel can take you to the airport whenever you are ready. If you plan to stay in Oregon longer, please let us know and we can help you with other arrangements.

If you have any questions, please feel free to call Todd, Dani, Cam, Claire or Shirley anytime!

DETAILED ITINERARY 2018

Thursday, August 2nd

10:00a-2:00p Airport pick-ups, lunch and dorm check-in

4:00p Meet in dorm lounge; vans leave for winery (don't forget your keys!)

4:30p-5:00p Meet and greet at ECV

5:00p-6:00p History of Oregon Wine presented by guest Oregon wineries

6:00p-7:00p Guest wine tasting alfresco

7:00p-9:00p Dinner at winery
9:00p Depart back to dorms

Friday, August 3rd

8:30a Leave dorms for Clay Court Vineyard- coffee and snacks en route

9:30a-10:30a Breakfast and tour at Clay Court
10:30a Depart for Goodrich Vineyard
11:15a-12:00p Tour of Goodrich Vineyard

12:00p Depart to ECV

12:15p-1:15p History of Elk Cove, including tour of vineyards, winery and tasting tank samples

1:15p-2:15p Lunch

2:15p-3:30p Golf on the terrace 3:30p Back to the dorms- relax

5:00p Leave dorms for Mount Richmond Vineyard

5:45-6:45p Tour of Mount Richmond

6:45p-10:00p BBQ dinner, bonfire, photobooth

10:00p Back to dorms

Saturday, August 4th

9:30a Leave dorms for Pike Road tasting room

10:00a-11:00a Breakfast alfresco and tasting of Pike Road wines

11:00a Depart to ECV

11:30a-12:30p Pinot Trilogy Round Table tasting 12:30p-2:00p Lunch and Riesling tasting at ECV

2:00p Depart to dorms

3:30p Leave dorms for Five Mountain Vineyard 4:00p-6:30p Tour, tasting, swimming, snacks, relaxing

6:30p-7:30p Library wine tasting 7:30p-9:30p Salmon dinner 9:30p Back to dorms

Sunday, August 5th

9:00a Check out of dorms- BE ON TIME!
10:00a-11:00a Brunch at Country Cat in Portland

11:30a-1:00p Depart to Columbia River Gorge for Rafting OR Gorge Tour

7:30p-9:30p Dinner at Elder Hall in Portland 9:30p Drop off at Radisson Hotel

Monday, August 6th Hotel shuttles are available to take you to the Portland Airport. BON VOYAGE!



2018 Distributor Retreat Wines

Welcome Reception Tasting & Dinner

Thursday, August 2nd 2018

Adelsheim

Tasting:

2015 Staking Claim Chardonnay (Chehalem Mountains) 2015 Breaking Ground Pinot Noir (Chehalem Mountains)

Dinner:

1993 Elizabeth's Reserve Pinot Noir (Willamette Valley)

Alexana

Tasting:

2015 Revana Vineyard Riesling 2015 Terroir Series Chardonnay 2015 Terroir Series Pinot Noir 2015 Revana Vineyard Pinot Noir

Dinner:

2013 East Blocks Pinot Noir, 1.5L

Big Table Farms

Tasting:

2016 Chardonnay 2016 Willamette Valley Pinot Noir 2016 Vineyard Designate Pinot Noir

Dinner:

2015 Chardonnay, 1.5L

Cristom

Tasting:

2016 Mt. Jefferson Cuvee Pinot Noir (Willamette Valley) 2015 Jessie Vineyard Pinot Noir (Eola-Amity Hills) 2016 Estate Viognier

Dinner:

2014 Eileen Vineyard Pinot Noir, 1.5L

Elk Cove Vineyards

Tasting:

2017 Estate Pinot Blanc 2017 Estate Pinot Gris 2015 Willamette Valley Pinot Noir 2015 Reserve Pinot Noir

Dinner:

1985 PNER 1.5L 1996 La Bohème Pinot Noir, 1.5L 2014 Ultima

Pike Road Wines

Tasting:

2016 Fairsing Vineyard Pinot Noir 2016 Shea Vineyard Pinot Noir 2016 Xander-Taryn Vineyard Pinot Noir 2016 Zenith Vineyard Pinot Noir



2018 Distributor Retreat Wines

Friday Tasting & Dinner

Friday, August 3rd 2018

Clay Court Vineyard Tour 2017 Clay Court Pinot Noir

Goodrich Vineyard Tour 2017 Goodrich Pinot Noir 2015 Goodrich Chardonnay

La Bohème Vineyard & Roosevelt Vineyard Tour

2017 La Bohème Pinot Noir 2017 Roosevelt Pinot Noir

Lunch with Nick's Italian Café

2017 Pinot Blanc 2015 Chardonnay 2016 Clay Court Pinot Noir 2016 Goodrich Pinot Noir 2016 La Bohème Pinot Noir 2016 Roosevelt Pinot Noir

Mount Richmond Vineyard Tour and BBQ Dinner

2017 Mount Richmond Pinot Noir 2017 Rosé of Pinot Noir Various Vintages of Mount Richmond Pinot Noir



2018 Distributor Retreat Wines

Saturday Tasting & Dinner

Saturday, August 5th 2018

Pike Road Wines Patio Breakfast and Tasting

2015 La Bohème Brut Rosé 2017 Pike Road Pinot Gris 2016 Pike Road Pinot Noir

Trilogy Tasting

2017 Pinot Blanc 2017 Pinot Gris 2015 Willamette Valley Pinot Noir Plus others...

Lunch with Lucky Strike and Riesling Tasting

1981 Riesling

1983 Riesling

1990 Late Harvest Riesling

1999 Riesling

2000 Estate Riesling

2001 Riesling

2003 Late Harvest Riesling

2004 Estate Riesling

2005 Estate Riesling

2006 Estate Riesling

2017 Estate Riesling

2011 Estate Riesling, 1.5L

Five Mountain Vineyard Tour

2017 Five Mountain Pinot Noir

Salmon Dinner at Five Mountain Vineyard

2017 Pinot Blanc

2017 Pinot Gris

2014 Five Mountain Pinot Noir

2015 Five Mountain Pinot Noir

2016 Five Mountain Pinot Noir

2017 Rosé

Library Wines